



# Nellcor™ Pulse Oximetry Sustainability Programs

Helping you maintain optimal  
patient care with cost-effective  
sustainability programs



**Medtronic**  
Engineering the extraordinary

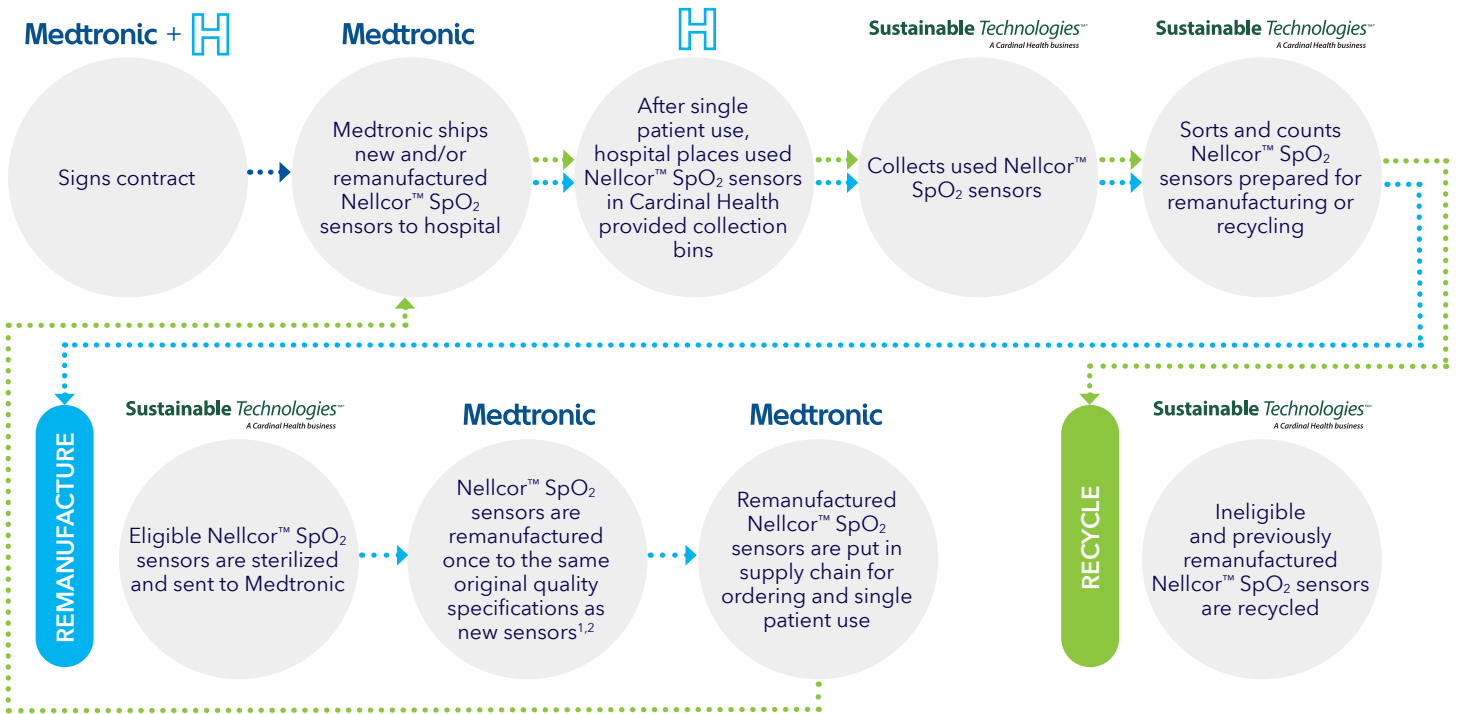
# 4 Program Options

Nellcor™ pulse oximetry offers four unique sustainability programs, giving you the flexibility to choose the right mix of services to meet your needs – without compromising the quality of patient care.

No matter which program you participate in, you'll have the potential to save significant costs and help reduce your hospital's environmental footprint – without sacrificing pulse oximetry sensor integrity or performance.

- 1 Recycle Program
- 2 Rebate Program
- 3 Remanufacture Program
- 4 Blended Code Sustainability+ Program

## Sustainability Sensor Journey:



## Eligible sensors:



maxa / maxal



maxp



maxi



maxn

# 1 Recycle Program

We offer recycling at no cost to qualifying hospitals. We partner with Cardinal Health to collect used Nellcor™ pulse oximetry sensors. Medtronic then remanufactures qualified sensors to original specifications. You can save on your medical waste removal costs.



# 2 Rebate Program

If you use Nellcor™ pulse oximetry monitoring technology with reprocessed sensors from other manufacturers, we offer a way to help achieve cost savings and reduce medical waste. With our rebate program, you can convert all sensor purchases to Nellcor™ pulse oximetry sensors while keeping your annual costs the same. That way clinicians are always using a brand new sensor for every patient, ensuring industry-leading accuracy during low-saturation conditions.†



† Oxygen saturation accuracy can be affected by certain environmental, equipment, and patient physiologic conditions (as discussed in the operator's manual for the monitor) that influence readings of SpO<sub>2</sub>. Please consult the IFU and manual for full safety information.

### 3 Remanufacture Program

When you purchase sensors through our Remanufacture Program, you'll receive sensors that are remanufactured to the same original quality specifications as new Nellcor™ pulse oximetry sensors.<sup>1-3</sup> For every qualifying sensor you return, you can purchase one remanufactured sensor.

Each sensor journeys through 50 proprietary procedures and specification checks. While other reprocessors may reprocess multiple times, Nellcor™ pulse oximetry sensors are remanufactured only once to ensure each sensor is the same in accuracy and performance as our new sensors.<sup>1,2</sup>



Remanufactured sensor

### 4 Blended Code Sustainability+ Program

Easily procure both new and remanufactured Nellcor™ pulse oximetry sensors with one simple SKU. You'll reduce the number of part numbers ordered, reduce backorder and inventory fulfillment issues – and benefit from the streamlined nature of working with a single company.



New sensor

Simply order:

max <b>blend</b>	=	maxa	+	maxar
max <b>alblend</b>	=	maxal	+	maxalr
max <b>pblend</b>	=	maxp	+	maxpr
max <b>iblend</b>	=	maxi	+	maxir
max <b>nblend</b>	=	maxn	+	maxnr

and get both Nellcor™ SpO<sub>2</sub> sensors:

# Enjoy advantages while reducing your footprint

The Nellcor™ Pulse Oximetry Sustainability Program may benefit your hospital in multiple ways. When you take advantage of any of our four programs, you can save money, reduce your disposal costs, and reduce your environmental footprint – all while providing excellent patient care.

Each program offers distinct advantages to participating hospitals:

	Upfront savings	Receive rebates	Accrue reman sensor bank	Streamline inventory	Ensure quality	Reduce carbon footprint
1 Recycle Program						✓
2 Rebate Program		✓		✓	✓	✓
3 Remanufacture Program			✓		✓	✓
4 Blended Code Sustainability+ Program	✓			✓	✓	✓

## FAQs

**Q:** Are reprocessed sensors from third parties accurate?

**A:** As part of a cost-reduction strategy, some hospitals have started using reprocessed sensors from third-party manufacturers (manufacturers other than Medtronic). We have no involvement or oversight in those reprocessing procedures, so we disclaim all responsibility for any adverse impact third-party reprocessed sensors may have.

**Q:** How can I save under the Rebate Program?

**A:** Our Rebate Program lets you save when you purchase all-new sensors from Medtronic by:

- Receiving a rebate for every qualifying sensor purchased in excess of the baseline volume
- Reducing medical waste expenses by returning used sensors with our prepaid collection services

# How to get started

Work with your Medtronic representative to enroll in one of our programs. You can also learn more about the Nellcor™ Pulse Oximetry Sustainability Program – and explore program details and frequently asked questions – by visiting: [medtronic.com/covidien/support/sustainability](https://www.medtronic.com/covidien/support/sustainability)



Medtronic's environmental pledge:

## Carbon neutral by 2030

We believe every action we take has the potential to ripple far beyond our business. Along with waste reduction in pulse oximetry, Medtronic is integrating sustainability into all aspects of our business. Our next milestone goals for 2025 include:

- **50% reduction** in greenhouse gas emissions intensity
- **20% reduction** in energy intensity
- **50% energy sourced** from renewable and alternative sources
- **15% reduction** in water use intensity

Find out more about our Carbon Neutral Pledge at:

[www.medtronic.com/us-en/our-impact/carbon-reduction.html](https://www.medtronic.com/us-en/our-impact/carbon-reduction.html)

**The Sustainability+ Blended Code Program is only available in the United States.**

**The Nellcor™ pulse oximetry monitoring system should not be used as the sole basis for diagnosis or therapy and is intended only as an adjunct in patient assessment.**

1. IFU-Part No. PT00053377 Rev B 2017-08. MAXA accuracy for adults.
2. Nellcor™ Pulse Oximetry Oxygen Saturation Accuracy Specification Grid. Part No. 10091796 Rev B 01/2013. When used with Nellcor™ monitors. For use with other manufacturers' monitors, obtain relevant information from those manufacturers. All accuracies are expressed as  $\pm$ "X" digits. Pulse oximeter equipment measurements are statistically distributed; about two-thirds of pulse oximeter measurements can be expected to fall in this accuracy range.
3. Nellcor™ Oximax™ Sensor Accuracy Grid. 2007. Available at: [http://www.nellcor.com/\\_catalog/pdf/sns/prodman/10020661a00.pdf](http://www.nellcor.com/_catalog/pdf/sns/prodman/10020661a00.pdf).

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